

Book Summary

Dare to Dream Then Do It

By: John C. Maxwell

1) Commit to Your True Dream

- Find out what you want and go after it as if your life depends on it. Why? Because it does!
- When people discover their dreams and commit to them, there's no telling what kind of impact they will make.

2) Believe in Yourself

Self Confidence is the first requisite to great undertakings.
Dwell on your POSITIVES not your NEGATIVES.
Always be POSITIVE and think success, not failure.
What the mind can conceive and believe, it can achieve.
It's only those people who believe in the dream and have passion to make the dream come true that you want, because that's what makes it work and gets the job done faster.

3) Think Differently

- Take failure out of the equation**
 - Successful people reject rejection.
 - Successful people see failure as temporary.
 - Successful people see failure as isolated.
 - Successful people see success as a process.
 - Successful people are will to try a new approach.
 - Successful people bounce back.
- Change your mind**
 - Give yourself time to think.
 - Find a place to be creative.
 - Force yourself to think.
 - See problems as opportunities.
 - Challenge assumptions.
 - Explore every option.
 - Recruit other good thinkers to help you.
- How do Successful people think**
 - They think beyond themselves and their world to see the big picture
 - They remove distractions and mental clutter to remain focused
 - They break outside of their box and explore options creatively
 - They build a foundation on facts to see things realistically
 - They create plans that will help them act strategically
 - They find solutions in every situation by looking at them positively
 - They consider the past and gain perspective by being reflective
 - They reject the routine and don't accept it just because it is popular
 - They reach out to others to join them and think with them collaboratively
 - They consider others and add value to them unselfishly
 - They focus on results knowing that the return comes from the bottom

4) Take Action

Dreams don't work unless you do.
Goals are nothing without action.
If you are going to win any battle you have to do one thing. You have to make the mind run the body. Never let the body tell the mind what to do. The body will always give up.
People who dare to dream and then do it -- don't give up!

5) Develop Great Skills

The most important single ingredient in the formula for success is knowing how to get along with people.
Nothing is impossible when you understand how to communicate with people and lead them effectively.
It's just too hard for a person with action to stop making things happen.
Treat a man as he appears to be and you make him worse. Treat a man as if he already were what he potentially could be, and you make him what he should be.

Leadership is high touch. It is grounded in the four elements of leaderships heart:

- Intimacy
- Integrity
- Passion
- Competence

9) Never Give Up

"I Can" is more important than "I.Q."
Success is not based on where you start, it's where you finish.

8) Never Stop Learning

- Rules of the Learning Game**
 - Embrace contradiction.
 - Use brainstorming -- it works.
 - Look at the big picture.
- 1. Seize every opportunity to exchange knowledge
- 2. Those who learn from the experience of others -- they are WISE.
- 3. Those who neither learn from their own experience nor the experience of others -- they are FOOLS.

7) Get Out of Your Comfort Zone

- There are three classes of people in the world.**
 - Where most of the 1. game is played
 - Where people often 2. lose interest
 - Where mistakes are 3. not as costly
 - Where opposition is not well focused - able 4. to relax
 - Where victory cannot 5. be achieved
- Characteristics of the Comfort Zone**
- Questions to ask Before Leaving the Comfort Zone**
 - Who else has done it?
 - How bad can it get?
 - How good can it get?
 - Can I first "try it on for size"?
 - Is there room for error?
 - Does the past say "yes"?
 - Is there enough momentum to make it?
 - Do I believe in myself?
 - Do I believe in my Team?
 - How clearly has God spoken?

6) Stay With Your Strengths

80% - Work Where You Are Strongest
15% - Work Where You Are Learning
5% - Work Where You Are Weakest

Rule of Thumb for Successful Work
Having the Right People In The Right Place is Essential to Team Building

Regression = Wrong Person in the Wrong Place
Frustration = Wrong Person in the Right Place
Confusion = Right Person in the Wrong Place
Progression = Right Person in the Right Place
Multiplication = Right People in the Right Place

When you discover what you were made for your heart sings. It says, there's no place like this place anywhere near this place, so this must be the place.

There's a difference between a daring dream and a mere daydream. One fires you up and moves you forward. The other is nothing more than wishful thinking.	
Daring dreams are hills worth dying on in order to take them.	Daydreams do little more than make you take a nap.
Relies on discipline	Relies on luck
Focuses on the Journey	Focuses on Destination
Cultivates healthy discontent	Cultivates unhealthy expectations
Maximizes the value of hard work	Minimizes the value of hard work
Leads to action	Leads to excuses
Creates momentum	Creates inertia
Breeds teamwork	Breeds isolation
Initiates	Waits
Embraces risk as necessary	Avoids all risks
Makes you responsible	Makes others responsible